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Newsletter

Issue No.: 2024012 Date: December 30, 2024

To all our partners, business friends and contacts :

As the 2025 is approaching, we express our sincere gratitude for your support in the past. We wish you and your family a Happy New Year 2025 and may the coming year be filled with prosperity, good health, happiness and success !

APIs MARKET

On December 4-11-18-25, the Veterinary APIs price index (VPI) stood at 66.13 - 65.85 - 65.56 - 65.56, indicating a narrow consolidation downwards in the low price range for the veterinary APIs market.

Throughout the month, the APIs market exhibited an overall loose trend, with prices of most categories holding steady. Some concessions were made to facilitate more shipments. In the month's initial half, there were limitations in the supply and demand for florfenicol and doxycycline, while prices of amoxicillin and lincomycin experienced a slight decline. Market focus shifted towards sulfamethazine sodium, sulfamethoxazole sodium, and other related products.

As the month progressed, there was an uptick in inquiries for florfenicol, tilmicosin, and doxycycline, reflecting a growing interest in establishing positions within the market. Transaction activities started to pick up, creating a more vibrant atmosphere.

December traditionally marks the off-season, with the Spring Festival of 2025 scheduled for the end of January, two weeks earlier than in previous years. As preparations for the Chinese New Year advance, some manufacturers are expected to loosen their supply, leading to increased sales at stable prices.

Other news

Shengxue Dacheng Pharmaceutical is preparing to export Streptomycin to the European and American markets.

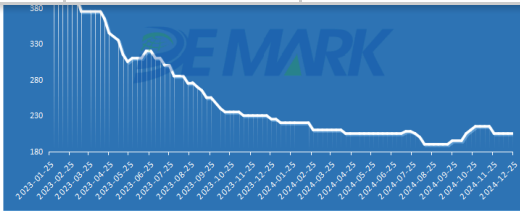
Leshan Changzheng is relocating the production base, which is expected to be completed and put into production by 2026. The current Streptomycin supply is based on the 2023 inventory;

Yichang Sanxia Pharmaceutical plans to carry out a technical transformation project, and is expected to produce Gentamicin sulfate and Apramycin;

Bolin Pharma invested in producing sulfadiazine (sodium) and sulfadimethazine (sodium) in Inner Mongolia.

HEC Group invested in an efficiency-enhancing technical transformation project to increase the production capacity of Erythromycin thiocyanate, Erythromycin, and Lincomycin HCL;

Hubei Rundu Pharmaceutical was granted GMP approval recently for Florfenicol production.

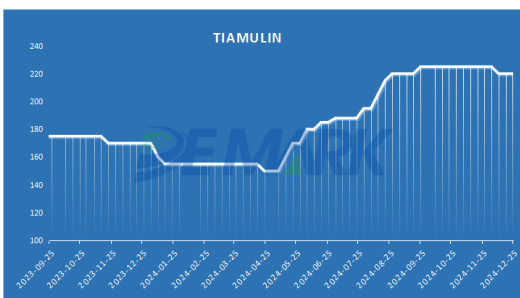


price stood at RMB 2017/kg, marking a 3.77% decrease from the year's commencement. Throughout 2024, the florfenicol market witnessed notable price fluctuations, initially declining before stabilizing. These shifts were influenced by various factors including

market oversupply, subdued demand, new capacity introductions, cautious trading attitudes, and cost efficiencies from updated processes.

Presently, key industry players are maintaining a price-supporting stance by scaling down production and supply, leading to a constrained supply scenario. With delivery timelines extending beyond 3 weeks, the market is anticipated to exhibit oscillating trends in the foreseeable future.

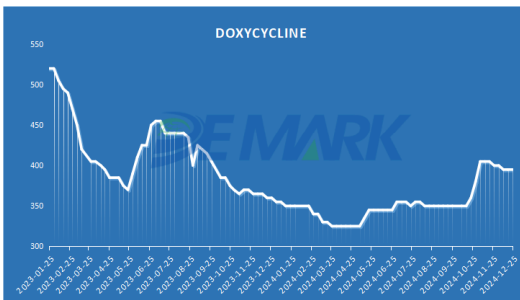
We have stock for immediate shipment. All inquiries are welcome.



TIAMULIN

On December 25, the average market price of tiamulin reached 219 yuan/kg, marking a significant 29.59% increase from the beginning of the year. Looking back to 2024, the market price of Tiamulin exhibited a fluctuating trend, initially declining before experiencing a subsequent rise. This movement is

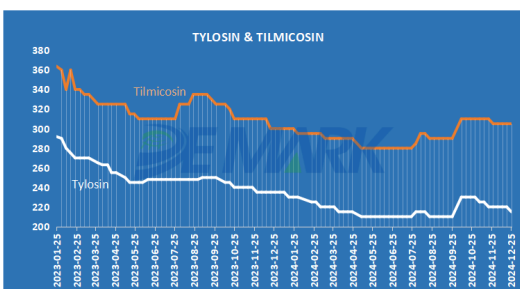
intricately linked to many factors, including supply and demand dynamics, manufacturer strategies, trader activities, and overall market sentiment. The interplay of these elements shapes the trajectory of Tiamulin's market pricing, highlighting the intricate nature of the pharmaceutical market landscape.



DOXYCYCLINE HCL

On December 25, the average price of doxycycline HCL stood at 384 yuan/kg, marking a 0.78% decrease compared to the previous month. This decline in pricing can be attributed to various factors, including subdued demand from downstream sectors, intense competition among the manufacturers, and public apprehension for high prices.

Later in the month, there was a notable uptick in the circulation of doxycycline HCL, leading to heightened market inquiries and increased pre-holiday stocking activities. Despite these market dynamics, upstream factories may opt to maintain their current pricing strategies to mitigate the extent of price erosion, considering the pressures on costs and profitability.



TYLOSIN & TILMICOSIN

On December 25, the market saw a decrease in the average price of tylosin tartrate to 217 yuan/kg, marking a 1.36% drop. Despite manufacturers' efforts to maintain prices, a slow pig market dampened downstream demand. Consequently, the middle channel resorted to price reductions to

Interestingly, the price trajectory of tilmicosin closely mirrors that of tylosin. The two are intertwined, with both indicating a potential for further price decreases.

For other vet APIs market information and solid inquiries, please feel free to [contact us](#).

VITAMIN MARKET

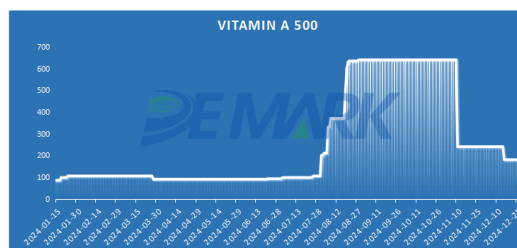
The vitamin market has shown stability recently, with various categories experiencing minimal fluctuations. Mainstream manufacturers have maintained consistent pricing strategies to support market stability, including ceasing quoting and restricting signing.

Certain vitamins like B1, B6, D3, K3, and folic acid have seen firm prices due to manufacturers limiting signings, while choline chloride raw material costs have risen, leading to strong market prices. Conversely, Vitamin A and E prices have been weaker due to upstream manufacturers halting quoting and signing, coupled with downstream users adopting a cautious approach, resulting in subdued market activity and limited price adjustments.

The current domestic market trend revolves around fulfilling rigid demand requirements, with businesses implementing tactics like reducing inventory levels and procuring in smaller, frequent batches to navigate market uncertainties effectively.

Vitamin A (500,000IU/G)

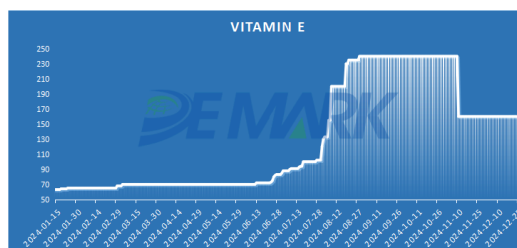
Mainstream vitamin A manufacturers have recently halted quoting and signing, while trading channels have inventory products at negotiable prices. Downstream consumers are adopting a cautious approach, observing the market trends. Forecasts indicate a potential weakening of the vitamin A price in the near future.



ZMC Changhai Plant is scheduled to undergo maintenance, prompting a temporary production suspension lasting 4-5 weeks starting mid-January 2025. BASF has delayed the resumption of its Vitamin A production, and it is now anticipated to commence supply operations in August following the postponement until July 2025.

Vitamin E 50%

The recent news of domestic mainstream factories suspending operations has sparked increased interest in inquiries and purchases, leading to a warm-up in market demand for replenishment.



DSM-Firmenich: Yimante, a joint venture with China Nanter, will undergo temporary closure for maintenance from January to February 2025.

NHU: Plans are in place to commence maintenance on the Vitamin E plant on January 20, with an estimated 3-4 weeks duration.

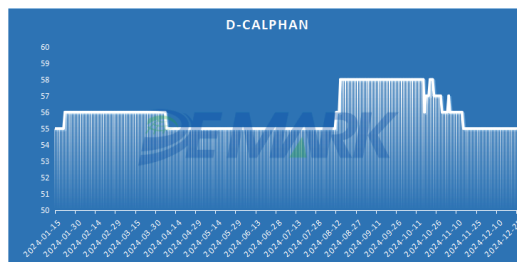
ZMC Changhai Plant: Scheduled maintenance will begin in mid-January, lasting approximately 4-5 weeks.

BASF: The recovery timeline for Vitamin E production has been postponed until July

industry, impacting various aspects of production and supply chains.

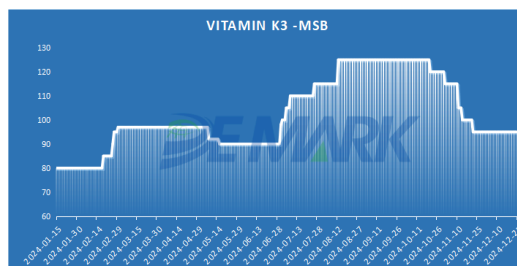
D-Calphan

Market prices remain stable as the terminal requires restocking based on rigid demand. Major factories' recent halt in quoting and signing has spurred market activity, although transactions primarily rely on negotiations.



Vitamin K3 (MSB)

The mainstream manufacturers of vitamin K3 have ceased signing and quoting, with many planning production halts for maintenance over the Spring Festival. This has led to a projected tight supply in the upcoming period. Consequently, the price in the trade market has halted its decline and started to rebound, indicating a strong market price index.



For market information on other vitamin products and solid inquiries, please feel free to [contact us](#).

AMINO ACIDS MARKET

The amino acid market is experiencing weak overall purchase and sales trends, with stable prices across various categories. Downstream consumers have largely completed pre-holiday stocking for the upcoming Spring Festival, leading to minimal purchases for immediate needs. Mainstream lysine manufacturers are maintaining stable quotations amidst weak purchasing demand. While the tight spot supply of 98% lysine hydrochloride has slightly eased in some regions, the market price remains steady. Conversely, the spot supply of 70% lysine sulfate faces shortages but in sluggish actual purchase and sales activities.

Threonine manufacturers are also holding stable quotations, with a strong willingness to support prices. Methionine manufacturers are experiencing stability in quotations alongside weak terminal demand. On the other hand, mainstream valine manufacturers are observing strong quotations, coupled with a rise in downstream spot demand. The market is currently robust due to the EU anti-dumping investigation, influencing short-term strength. Tryptophan manufacturers have seen a slight increase in quotations, with tight spot supply and limited downstream replenishment.

In response to the EU's preliminary anti-dumping ruling on lysine, Meihua plans to halt the production of 100,000 tons of 98% lysine, shifting focus to other amino acid varieties. Wanli Runda has decided to suspend its efforts to promote the sale of 98% lysine to the EU in light of the ruling.

L-Lysine HCL	11000-11500 CNY/MT	→
L-Lysine Sulfate	5000-5300 CNY/MT	→
DL-Methionine	19500-19800 CNY/MT	→
L-Threonine	12000-12500 CNY/MT	→
Tryptophan	54000-55500 CNY/MT	→
L-Valine	15500-16000 CNY/MT	↗
Isoleucine	27200-28000 CNY/MT	↗

Declaration:

The prices indicated in this newsletter are for your reference only and do not constitute a solid offer by our company. The transaction price shall be determined by both parties through negotiation based on the quantity and transaction conditions.

FEATURED PRODUCTS

CALCIUM FORMATE

In 2021, the European Union authorized the utilization of calcium formate as a feed additive in fattening and breeding turkeys. Calcium Formate is an organic compound comprises 39% calcium and 61% formic acid, providing high calcium levels and remarkable water solubility. Its benefits include excellent palatability for livestock and poultry.

[Contact us for more information](#)

CALCIUM FORMATE
Feed Grade

AN EU-APPROVED FEED ADDITIVE

Function & Benefits

- Promote piglets' appetite and decrease the rate of diarrhoea.
- Extend the shelf life of the feed, and improve the quality of feed.
- Improve digestion and absorption function of livestock and poultry, enhance immunity and reduce disease rate.

SILICON DIOXIDE

Precipitated silica - a versatile ingredient with transformative properties!

This unique substance can solidify both aqueous and oily substances, serving multiple essential functions in various products. Its applications are diverse and impactful from thickening to suspending, acting as a carrier and anti-caking agent. In veterinary drugs, vitamins, flavourings, anti-mould agents, colouring agents, antioxidants, acidifiers, trace minerals, and other feed additives, precipitated silica shines as a key component to ensure product quality and effectiveness.

Carrier Anti-caking agent Flowing aid

Non-toxic and with no residue in any animal.

Feed Grade Silicon Dioxide Precipitated Silica

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