

In case this newsletter is not displayed correctly, please [click here](#)
Add our email address to your white list, in order to continue receiving our newsletter correctly and regularly.



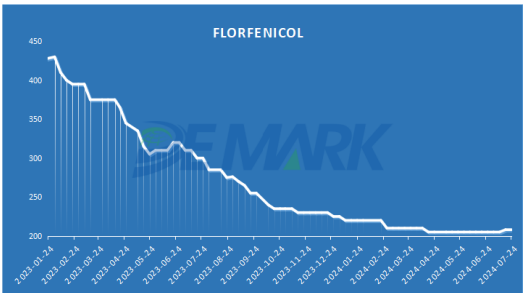
Newsletter
Issue No.: 2024007 Date: July 30, 2024

APIs MARKET

The market economy's fundamental principle is that the supply and demand imbalance drives price fluctuations. Catalyzed by the environmental protection inspections and the mask incident, the mainstream manufacturers gradually discovered that limiting production (now mainly covered up by equipment maintenance) is a proven effective and tried-and-tested method to cope with excess capacity and swaying market prices, and this artificial control of the market pattern seems to be in line with the laws of the market, resulting in price deviations from the changes that are acceptable to the market fundamentals. It is increasingly adopted by mainstream suppliers.

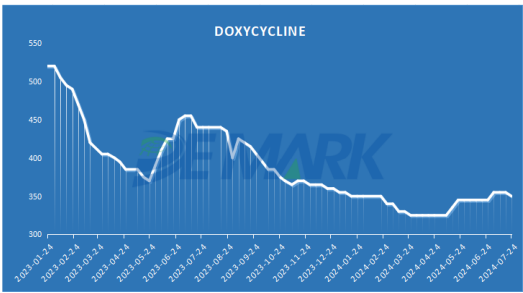
The price index of veterinary APIs published by the China Veterinary Drug and Feed Trade Center was 62.90-62.90-62.83 respectively for the three weeks of this month, from July 3rd to 17th.

The veterinary APIs market is currently stable, with most categories experiencing consistent price ranges. The market atmosphere may seem dull, but this is a sign of steady conditions. In early July, mainstream categories were focused on maintaining stability, with the price of tiamulin continuing to rise and the average prices of florfenicol falling slightly. In the middle of the month, 'pig farming' veterinary APIs, such as tylosin and tilmicosin, showed a steady upward trend, while doxycycline broke its rising streak and fell back. Categories with tight spot supply, such as erythromycin thiocyanate and lincomycin, continue to be the focus of market inquiries. While the capacity of the factory side has remained relatively stable, the downstream has maintained a consistent demand procurement. As we move forward, it is crucial to monitor the dynamics of factory equipment maintenance and the recovery of main downstream demand. These factors will play a significant role in shaping the future of the veterinary APIs market.



FLORFENICOL
The reference price is 180-195 yuan/kg. The average market price of florfenicol fell slightly. During May-June, florfenicol rose slightly by 1.60% against the background of the overall rebound of the veterinary API market. It entered the downward channel again in July, approaching the historical low. Cost reduction driven by new processing technology continued sluggish demand. The successive

release of new production capacity has led to increasingly fierce competition in the market, and price cuts for shipments have become the helpless choice for many manufacturers.



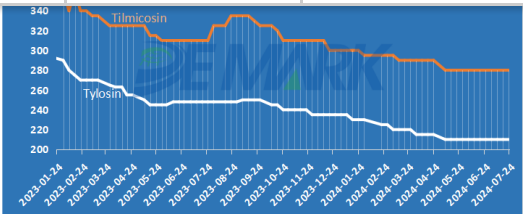
DOXYCYCLINE HCL
The reference price was 340-350 yuan/kg. In the middle of this month, doxycycline broke the strong upward momentum since May, and the average market price fell back to 343 yuan/kg, down 0.87% MoM. The abundance of supply and the off-season of market demand are the critical factors that have restrained its price increase. In the market outlook, upstream manufacturers' price-supporting

strategy (including the shutdown and supply contraction caused by maintenance), may cause doxycycline to maintain a relatively strong and volatile trend.

Subscribe

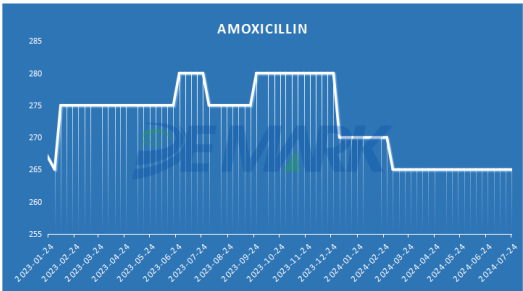
Past Issues

Translate ▼



up, pig prices have risen steadily, and the performance of pig farming enterprises has improved. "Pig farming" veterinary APIs are also showing a positive trend. On the 17th, the average price of tilmicosin was 283 yuan/kg, up 0.34% MoM. The bottom stabilization of tylosin, tilmicosin and Tylvalosin has been strengthened.

Driven by downstream demand, the market prices of veterinary APIs in this group are expected to increase further.



AMOXICILLIN TRIHYDRATE

Reference price is 250-260 yuan/kg. Mainstream supply of goods in the market is relatively concentrated, the news of price increase was released, the traders are in wait-and-see and reluctant to sell, the transactions are stable, and the market price index in this month is stable and firm.

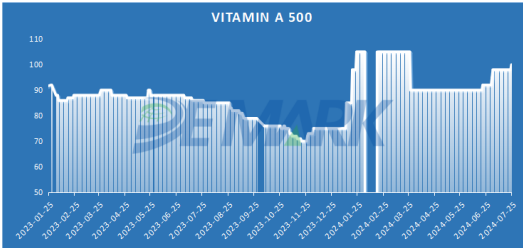
For other vet APIs market information and solid inquiries, please feel free to contact us.

VITAMIN MARKET

The domestic vitamin market was heating up this month. Affected by the price-supporting strategy and the spot purchase limitation, some varieties have shown a substantial price increase trend. The prices of Vitamin D3, A, E and K3 have gradually gone up, and market prices of Vitamin B1 and B6 have increased slightly. The rest of the categories have remained stable. The factory shutdown and maintenance resulted in a short-term shrink in market supply, and the terminal users still adopted a cautious on-demand replenishment strategy. The supply and demand relationship in the vitamin market has not changed fundamentally in the short term, and prices are expected to remain stable or a slight fluctuation.

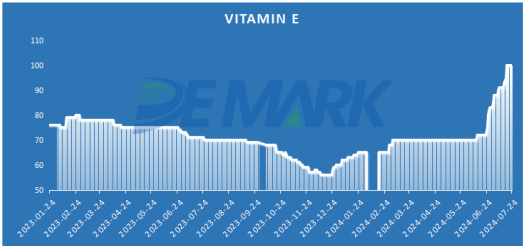
Vitamin A

Mainstream factories quoted firm, the market was temporarily stable, and the trade channels were bullish on the future of Vitamin A. Pay more attention to the prices and order-signing of upstream factories. DSM-firmenick's factory (located in Lalden, Switzerland) producing vitamins A, E and carotene was temporarily closed due to weather reasons, affecting some production.



Vitamin E

Reference price is 100-120 yuan/kg. Supported by the news of price increase and suspension of order-signing by mainstream factories, the market transaction price continued to rise steadily. The reference price at the beginning of the month was 80-85 yuan/kg. Inquiries and purchases increased, trade channels were actively preparing for circulation, low-priced stock was consumed quickly, and the market was bullish on the future trend.

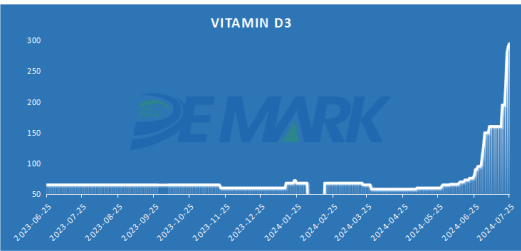


NHU : Shandong factory Vitamin E production line was shut down in early July for maintenance;
ZMC: Vitamin E production line was shut down for maintenance from mid-July for 2 months;
Beisha Pharma: Vitamin E production line is scheduled to start maintenance at the end of August

a variety of human nutrition, animal nutrition, and cosmetic ingredients, and it is unclear whether the incident will affect these production lines.

Vitamin D3

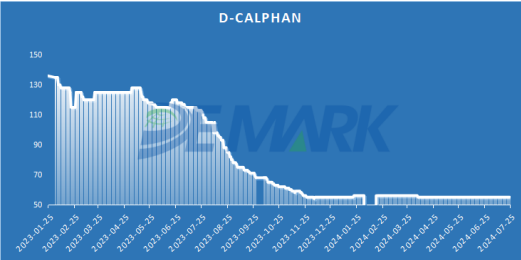
At the end of June, the market price of feed-grade vitamin D3 (500,000 IU/g) rose in panic, and all upstream suppliers stopped quoting. The supply of domestic trade channels is relatively sufficient, but the market is mostly on the sidelines and reluctant to sell. Fermenta, an Indian vitamin D3 manufacturer, is also out of stock due to a lack of cholesterol



raw materials. By mid-July, procurement and sales were active, the market heat increased, and the market price doubled from 80 yuan/kg at the beginning of the month to 170-185 yuan/kg. On July 22, the manufacturers (Tianxin, NHU, Garden, Weishi, Kingdomway, etc.) resumed quoting at 320 yuan/kg for limited orders. The surge in price of vitamin D3 may promote the demand for 25-hydroxyvitamin D3. ([Contact us for more product information](#))

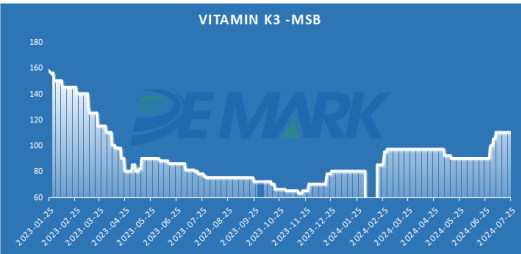
D-Calphan

Reference price isf 53-60 yuan/kg. Supply currently exceeds demand and market transactions are in average context. Although the main factories have expressed their willingness to stop quoting and to increase the prices in order to cope with continued losses, the market is full of wait-and-see sentiment and the market price index fluctuates and remains stability.



Vitamin K3 (MSB)

Reference price of 108-120 yuan / kg, The supply of upstream raw materials was tight and prices were rising. Market price of vitamin K3 temporarily stabilized after rising. The supply structure was fixed and stable, the manufacturers have temporarily stopped quoting and reporting, and price-increase expectations still exist.



AMINO ACIDS MARKET

This month's overall trading atmosphere in the domestic amino acid market is relatively calm, with general downstream inquiries and mainly replenishment of just-in-time demands. Mainstream lysine manufacturers have successively implemented maintenance plans that resulted in spot shortage, slowed delivery speed, extended delivery time, and slightly increased prices; Methionine demand is weak, the end users are mainly digesting previous inventory, and prices are running weak; Threonine and tryptophan supply are tightened, spot supply is limited, export delivery is slowed down, and prices are running firm; Valine prices are weak and steady. Market supply and terminal inventory levels are still critical factors for the later price trends of various amino acid categories. In July, the fermentation industry entered the maintenance period, and most terminal inventories were not significant, so downstream purchasing enthusiasm is expected to increase.

According to national feed production data for several months, feed production has shown a downward trend this year, which has directly weakened the demand for feed additives such as amino acids.

Product	(Mt)	(%, Y-o-Y)	Main export destinations
L-Lysine	547,500	24.3	Netherlands, Germany, Thailand, Vietnam, Russia, United States, Poland
DL-Methionine	147,800	132.0	India,Vietnam,United States, Uzbekistan, Peru, Philippines, Indonesia
L-Threonine	362,400	42.7	Brazil, Netherlands, Russia, Belgium, Spain, Vietnam, United States

Henan Jinyufeng factory has begun to produce and supply lysine products, without queuing for delivery;
Wanli Runda's annual overhaul has been fully launched;
NingXia CUC and Shangdong NHU methionine factories have both suspended production for overhaul;
Jinxiang Biochemical plans to switch production from threonine to valine in the third quarter.

Amino acid	Reference quotation	Up-or-down trend
L-Lysine HCL	10500-10800 CNY/MT	↗
L-Lysine Sulfate	5300-5800 CNY/MT	→
DL-Methionine	20800-21500 CNY/MT	↘
L-Threonine	10100-10500 CNY/MT	↗
Tryptophan	58000-59000 CNY/MT	↗
L-Valine	13500-14000 CNY/MT	→

Declaration:
The prices indicated in this newsletter are for your reference only and do not constitute a solid offer by our company. The transaction price shall be determined by both parties through negotiation based on the quantity and transaction conditions.

FEATURED PRODUCTS

FLORDIS API & 4-20% Premix
Florfenicol API and medicated premix are manufactured and processed using state-of-the-art technology. They are indicated for the treatment of bacterial diseases and respiratory infections in poultry.
【Product features】：
① Preferred raw materials: FLORFENICOL raw material in high purity of 99.5%, and drug efficacy is guaranteed.
② Processing technology: Applying state-of-the-art preparation technology, the efficacy is 3-5 times higher than ordinary products.
③ Efficient water dissolution: fast water dissolution, without blocking the water line; high solubility, up to 40 times the amount of normal dosage.
④ High safety: No toxic or side effects when used according to the recommended dosage, and no drug residues can be detected in the body when used according to the prescribed

Florfenicol premix:
<https://www.de-mark.com/product/detail/id/164>
Florfenicol API:
<https://www.de-mark.com/product/detail/id/84>



Magiacid KDF

Magiacid is the trade name of feed-grade Potassium Diformate (KDF).

Potassium Diformate is a specifically conjugated acid double-salt which has been approved in the EU as a non-antibiotic growth promoter to support the growth of beneficial microflora and improve gastrointestinal balance. Experiments and field applications have proven that the product is safe, highly efficient, non-toxic and residual-free for use in farming animals.

Product page link:
<https://www.de-mark.com/product/detail/id/176>



Website

Facebook

LinkedIn

Twitter

Copyright © 2021, Hangzhou De Mark Industrial Co Ltd, All rights reserved.

Our mailing address is:

Room B206 Bldg 3, No. 115 Tianhe Rd, Linping Dist., Hangzhou, China

Want to change how you receive these emails?

You can update your preferences or unsubscribe from this list.

Subscribe

Past Issues

Translate ▼

This email was sent to <<Email Address>>

[why did I get this?](#) [unsubscribe from this list](#) [update subscription preferences](#)

De Mark Industrial · Room B206 Bldg 3, No. 115 Tianhe Rd · Linping Dist. , · Hangzhou, Zhejiang 311100 · China

