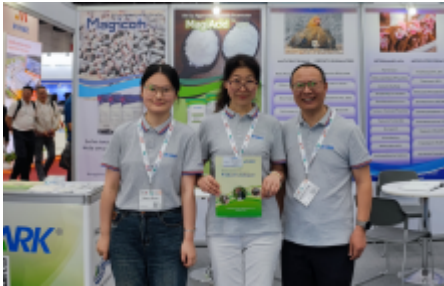


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Newsletter  
Issue No.: 2024003 Date: April 2, 2024

In March, we successfully participated in the following events. Click the picture for more details.



**12-14 March**  
**Victam & Health and Nutrition**  
**BITEC,**  
**Bangkok, Thailand**

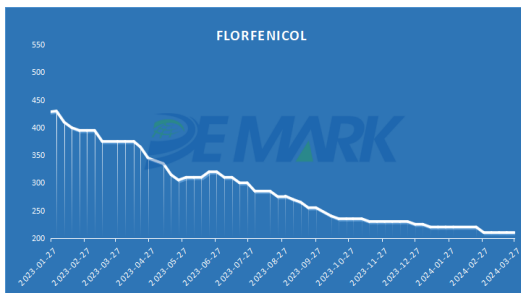


**20-22 March**  
**Global Pet Expo**  
**Orange County Exhibitional Hall,**  
**Orlando, FL, USA**

**APIs MARKET**

The veterinary API market remains stable and weak in March, lacking sufficient driving force. In the middle and early this month, the sentiment of receiving goods in trade channels picked up, and the attention is focused on upstream factory offer-supporting categories such as apramycin, colistin and neomycin sulfate. Later this month, the average daily prices of florfenicol, tylosin tartrate and doxycycline hydrochloride reached new lows; Neomycin sulfate and gentamicin saw growing transactions, and the market is likely turning firm. Domestic terminal market transaction atmosphere is not good, trade channels flexibly adjust the shipment strategy. Some upstream manufacturers may form short-term alliances to allocate production capacity and maintain market control.

The promotion and application of Chinese medicines in the husbandry have squeezed out the demand for antibiotic products to a considerable extent.



**FLORFENICOL**

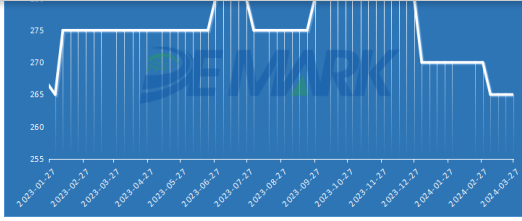
Reference quotation: 195-200 yuan/kg. On the 20th, the average daily price of florfenicol reached a new low. Weak demand, obvious price pressure in the midstream and downstream and low confidence in the market outlook are the negative factors that lead to its price bias. In addition, technological progress

and new capital inputs, as well as the cautious attitude of the trade channel, are also factors that cannot be ignored in the price decline. However, the recent release of positive news, such as production restrictions and supply tightening in the upstream industry chain, may give support to stabilize to a certain extent.

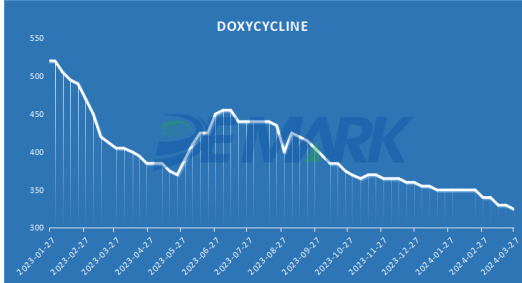
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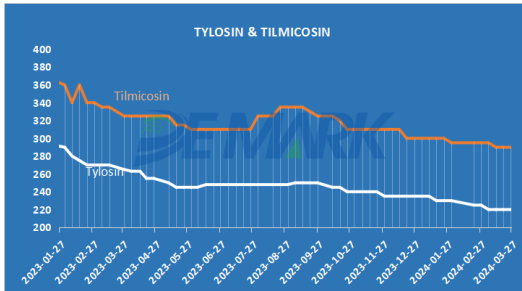
News of price hikes from mainstream factories was released, upstream supply was gradually relaxed, trade channels pushed delivery to reduce pressure, and the market price index remained stable.



**DOXYCYCLINE HCL**

Reference quotation: 315-320 yuan/kg. The average market price of doxycycline hydrochloride was 323 yuan/kg, breaking the historical low of 327 yuan/kg in April 2018. This shows the extreme imbalance between the supply and demand. The continued decline is mainly related to extremely low market

confidence, the reduction of raw material costs, and the expectation of enterprise production expansion. The market price may still face some downward pressure in the short term.



**TYLOSIN & TILMICOSIN**

The current pig prices show a shock bottoming trend, but tylosin tartrate and other "pig-raising" veterinary APIs are still in a downward trend. Given sluggish farming, weak downstream demand, and supply exceeding demand, tylosin tartrate and its associated veterinary APIs may continue to decline.

*For other vet APIs market information and solid inquiries, please feel free to contact us.*

**VITAMIN MARKET**

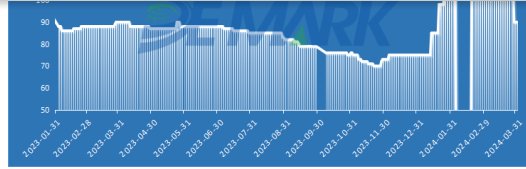
Recently, the overall domestic and foreign market performance has been stable, the supply and demand are relatively stable, and the price range of most individual products is running smoothly. In early-mid March, positive news from mainstream factories such as VE and VB2 was released one after another, and the market attention and inquiry heated up, while VB1 and VB6 successfully seized the attention with the same operation, but the response was relatively flat. In the second half of March, the news of the price increase of nicotinamide was released, attracting increased attention.

The Easter holiday has begun, pre-holiday purchase orders in the European market have been completed, and the heat in the vitamin market will be coming down significantly throughout the holiday.

In March, most of the mainstream vitamin factories adopted a steady improvement strategy. However, it is difficult to see a single product and market phenomenon with a sharp price increase, only stimulated by news.

**Vitamin A 500**

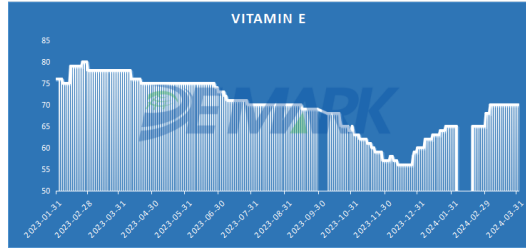
The market quotation is strong, the global price has risen, and mainstream Chinese factories have suspended their quotations.



According to market sources, BASF's Ludwigshafen plant in Germany is scheduled to start overhauling at the end of March and finish at the end of May. The plant produces and supplies VA1000 and VE.

**Vitamin E**

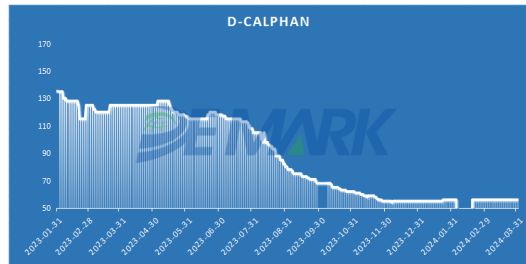
Recently, some foreign mainstream factories have significantly increased their quotations, and domestic factories and trade channels have restricted signings to cater for this. Market inquiries for procurement and replenishment have increased, and the market has attracted high attention.



The overhaul of NHU Shandong plant and ZMC Changhai plant have completed and they have entered the normal production process; BASF's German plant is scheduled to start a two-month maintenance at the end of March.

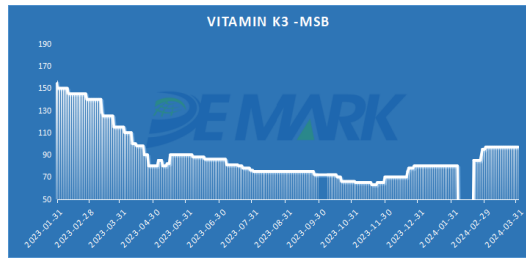
**D-Calphan**

Although mainstream factories have announced their willingness to stop quoting, the market has a strong wait-and-see sentiment. The inventory supply has decreased, and the market price index has fluctuated and remained stable.



**Vitamin K3 (MSB)**

Affected by the shortage of primary raw materials and the increased export orders, the market price is firm.



**AMINO ACIDS MARKET**

The market atmosphere for amino acids is relatively vibrant, with end-users still in urgent need of replenishment and with a strong wait-and-see sentiment.

The price of lysine has been rising since late February (when work resumed after the Chinese New Year holiday), and the number of orders has increased. The delivery is tight and extended. At the beginning of March, the manufacturers stopped quoting and signing, and the delivery date has been quoted as May-June. Currently, the manufacturer's occasionally released quantity is used to meet the rigid needs of small and medium-sized customers. In the short term, it is difficult to have prompt delivery of lysine, and the overall price is on the very strong side.

Affected by the increase in raw material prices, the price of threonine has increased. Some large manufacturers have combined sales of threonine and lysine as a strategy

phot project of Ningxia COE's new technology (10,000 tons annual output) is undergoing an environmental impact assessment.

The market for small varieties of amino acids (valine, arginine, and isoleucine) is generally stable, but the price of valine is rising, and factories are in a strong mood to raise prices. However, the market for arginine and isoleucine is relatively stable, with prices not changing much.

Amino acid	Reference quotation	Up-or-down trend
L-Lysine HCL	10500-10900 CNY/MT	↗
L-LYSINE SULPHATE	5400-5800 CNY/MT	↗
DL-Methionine	21600-22000 CNY/MT	→
L-Threonine	10500-11000 CNY/MT	↗
Tryptophan	72000-74000 CNY/MT	↘
L-Valine	15500-16000 CNY/MT	↗

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