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Newsletter
Issue No.: 2023011 Date: November 30, 2023

APIS MARKET

The price index of veterinary APIs monitored by China Veterinary Drugs and Feed Trading Centre for four weeks this month was 64.80-65.07-64.90-64.66, indicating that the market is generally stable. Products such as Doxycycline hydrochloride, neomycin sulfate, tilmicosin, enrofloxacin, and florfenicol, etc, have received more attention, while other categories and products have performed stably and are still at the bottom of the market.

A cliff-like fall, except for the support of the cost, the market has no apparent signs of positive or adverse events. It is expected that in the short term, the possibility of a substantial decline in the veterinary API market will continue to shrink, an immediate and rapid rebound will also be less likely to occur, and the market may enter a wandering oscillation period.



FLORFENICOL

Florfenicol still extends the previous weak trend; the average market price continues to fall. After entering mid-November, the bottom support of Florfenicol is increasing, the downward momentum continues to weaken, and it seems to start to bottom out. However, is the demand-supply pattern quietly changing? The answer is negative.

The change in the demand-supply pattern will not start from Florfenicol alone and will not only be reflected in Florfenicol. Counter-market operation is the most considerable suspicion and possibility. Due to the expansion of production capacity and process optimisation, market digestion is affected by the decline in demand, the oversupply of Florfenicol becomes more apparent, prices are suppressed, and the continued price decline will be the only direction.



AMOXICILLIN TRIHYDRATE

Mainstream factories offered high levels, still around 270 yuan/kg, and the inventory in the trade market was becoming lower. Export demand remains keen, and the market price index remains high, with prices running on the firm side.

DOXYCYCLINE HCL

Since August, doxycycline hydrochloride has sustained a weak pullback. In the middle of this month, there was a phased rebound, with an average

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scale pull-up amid fluctuation, which is forced by the limited signing by the

upstream manufacturers.

However, the magnitude and time of this rebound may be limited as: First, from the view of supply and demand, there is no fundamental shift in the supply and demand market situation. Secondly, the market is concerned about the more abundant supply in the future resulting from new production capacity; the contradictions between market supply and demand will likely become more prominent. Finally, market confidence is insufficient and still recovering.



TYLOSIN & TILMICOSIN

Tylosin tartrate 240 yuan/KG, Tilmicosin is 310 yuan/KG. For Tylosin tartrate and Tilmicosin, the market has been relatively quiet and calm this month.

This year's average market prices have dropped significantly, down 20.53% and 15.15%, respectively, from the beginning of the year.

The Price Monitoring Center under the National Development and Reform Commission (NDRC) reported that, based on the current price and cost, the average loss is 45.80 yuan per head of hog in pig breeding in the future. As a necessary "pigraising" veterinary API, the downturn in the downstream pig market has brought about sluggish demand; market demand is challenging to support the current price, so it's only natural for the prices to come down.

In addition, the supply pressure brought about by the stable production of upstream manufacturers and the continued expansion of new production capacity, as well as the weakening of the cost support, are also playing important roles in contributing to the decline in the market price of tylosin and its downstream products tilmicosin and tiamulin.

For other vet APIs market information and solid inquiries, please feel free to contact us.

VITAMIN MARKET

As in the previous stage, the domestic vitamin market maintains a stable and weak pattern. After continuous declines, the prices of most categories have entered and held the bottom range. The market transaction prices of VK3 and D-calphan still declined to a certain extent, while VB1, and VB2 performed slightly stronger. Nicotinamide, VC (including vitamin C phosphate), and VK3 were actively reported with signing stoppage by the prominent manufacturers, and the market attention thus increased. The prices of other varieties were running within a narrow range; the market procurement mentality continues to be cautious.

China Vitamin Industry Summit will be held on December 7-8 in Hangzhou. There should be some new market dynamics and market changes after the meeting. We will follow up on the reports.

Vitamin A

Price: 70-72 CNY/kg Market prices are in a historically low range, and market inquiries and purchase orders were both not in good **Subscribe**

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that production of vitamin A was halted at Adisseo's plant in Comentry, France.



Vitamin E

Price:58-60 CNY/kg

Factories are willing to raise prices, the market, however, is on the sidelines, and the market price index is running weakly.

Vitamin E is usually the leader in the market change. As the year-end stocking time approaches, attention to

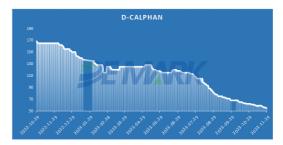


this product is particularly important. Both the supply and demand sides are looking forward to and praying for something.

D-Calphan

Price:56-60 CNY/kg

New production capacity has entered the market, and the mainstream factories' quotation fell back to facilitate transactions. The market price index is running weakly.



Vitamin K3(MSB)

Price:55-60 CNY/kg

On November 20, the market claimed that some manufacturers stopped quoting, the reason still comes from cost rise and supply tension of the upstream raw material.



AMINO ACIDS MARKET

The amino acid market is relatively stable; prices of most varieties are solid, and inquiries are mostly for price comparison.

The quotation of 98.5% L-Lysine offered by a leading company has been slightly lowered compared with the previous period, and the market price may weaken accordingly. The delivery dates of future orders have been scheduled after the end of January.

DL-Methionine prices were raised slightly, manufacturers' supply appeared tight, and deliveries were being queued.

L-threonine prices are stable with weak demand. Prices between separate brands varied significantly.

Land transportation of goods to ports for manufacturers located in the Northeast and Northwest may be delayed due to heavy snowfall.

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Amino acid	Reference quotation	trend
L-Lysine HCL	10000-10400 CNY/MT	Z
DL-Methionine	21900-22400 CNY/MT	7
L-Threonine	12200-12500 CNY/MT	\rightarrow
L-Tryptophan	72-74 CNY/KG	\rightarrow
L-Valine	17.5-19.0 CNY/KG	×

FEATURED PRODUCTS

Spirulina powder(Feed grade)

Spirulina is used in aquaculture as bait or feed additive for fish, shrimp, crab and shellfish. It has the characteristics of high protein, high nutrition, high digestive absorption rate, enhancement and regulation of body immunity. It is a nutritive composition in diet formulation for companion animals as well.



DM-GOLD (Marigold Powder)

A 100% natural feed additive derived from marigold flowers, widely used as a natural pigment in broilers for colouring the skin, foot shank and egg yolk, and in rainbow trout and shrimp as well.

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